



Presentation to NSO symposium

14 March 2023

Agenda

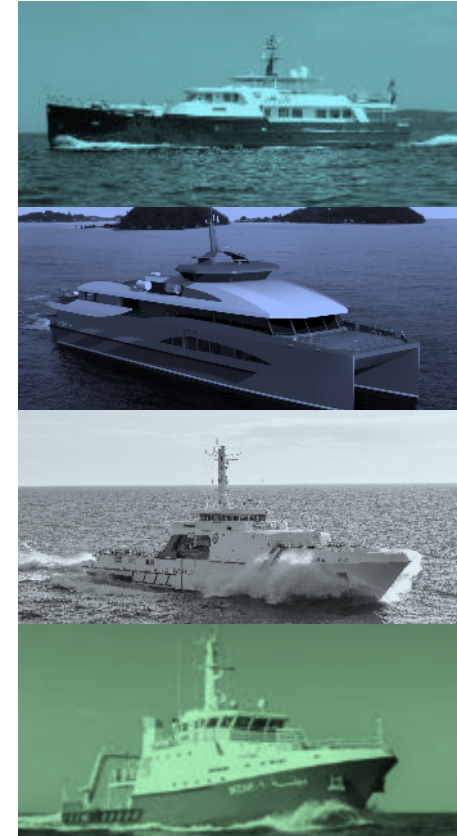
— Orientation

- * OCEA / WSC
- * Inward Foreign Direct Investment
- * NSbS

— Export Focused Businesses

- * Competitivity
- * Finance
- * Productivity
- * Sustainability

— Questions / Discussion



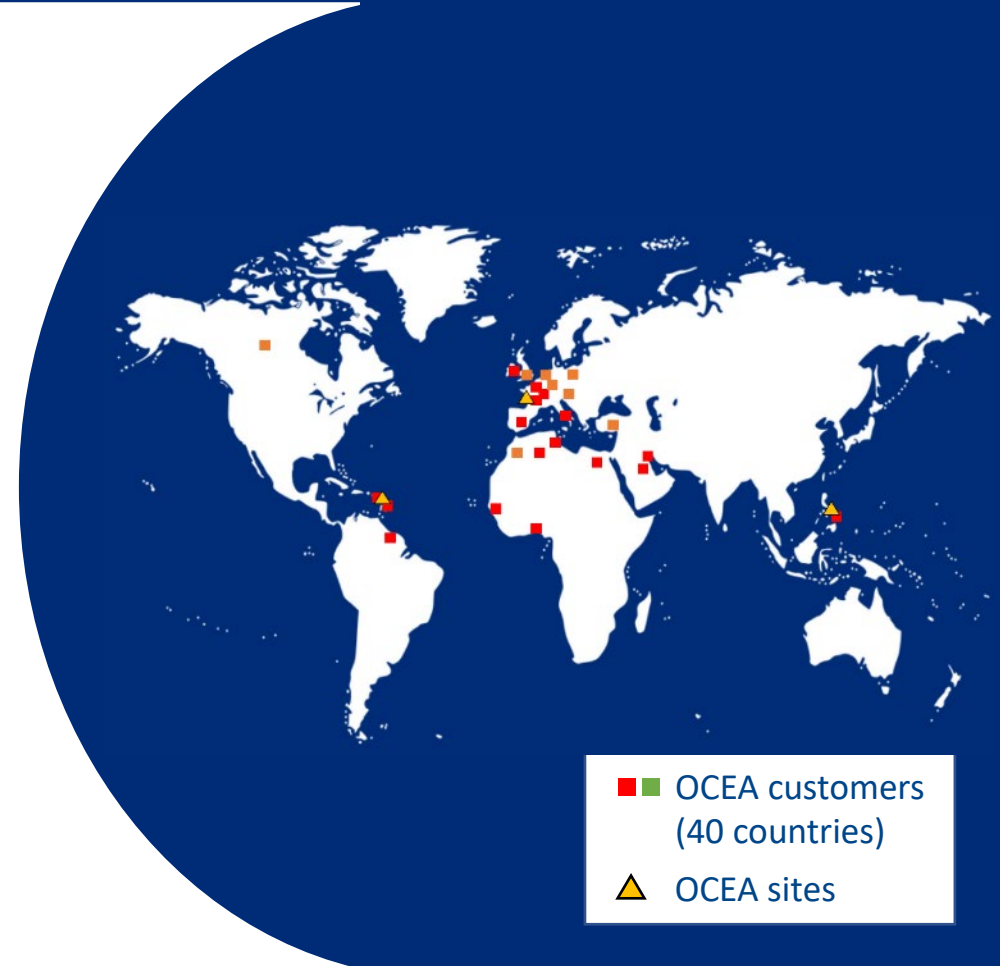
01

OCEA Group

OCEA today
Commitment to Quality
Innovation
Partners all the way
Industrial organization

OCEA today

Created in **1987**, OCEA is an international company specialising in the design, building and support of aluminium vessels.



OCEA today



+500



6 sites



+33 000 m²



95%



+300



Up to 120m



Les Sables d'Olonne

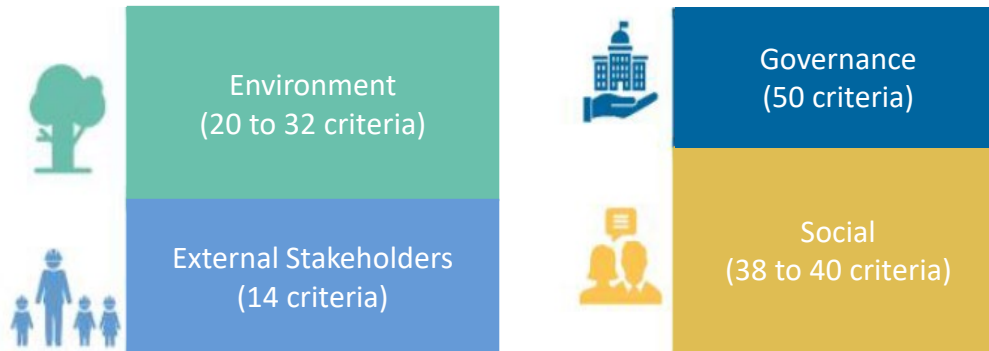


Philippines

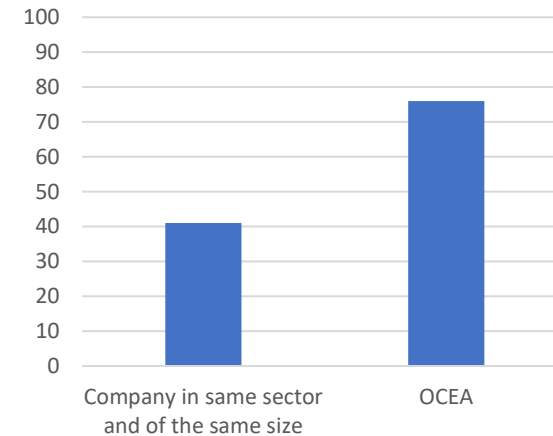


QCSR Commitment

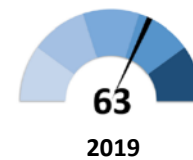
- ISO 9001-2015 certification of all sites
- ISO 14 001 certification (2022)
- Gaïa rating of OCEA Corporate Social Responsibility (economic, social, environmental)



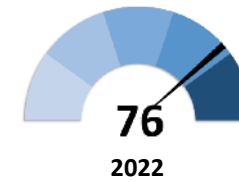
Benchmark



OCEA Gaïa Rating



+13 points



Innovation

- Providing competitive solutions with improved operational capabilities and reduced environmental impact
 - = 200+ new designs
 - = 65 First of Class built
- Data collection on each first of class
 - = recording the actual vessel operation
 - = Defining our own rules for structure and manufacturing methods

OCEA solutions compared to conventional solutions
⇒ 40% less displacement compared to steel
⇒ >30% less CO2 emissions
⇒ 25% to 40% less maintenance costs



French Production Sites



• Les Sables d'Olonne

- Head Office
- * Activity:
Ships outfitting



Fontenay-le-Comte

- * Activity:
Ships hull manufacturing
Industrial boiler making



Saint-Nazaire

- * Activity:
Ships outfitting



La Rochelle

- * Activity:
Ships outfitting



OCEA

PARTNERS ALL THE WAY

OCEA^(UK)

PARTNERS ALL THE WAY



OCEA

PARTENAIRE DE VOS PROJETS

OCEA

PHILLIPINES

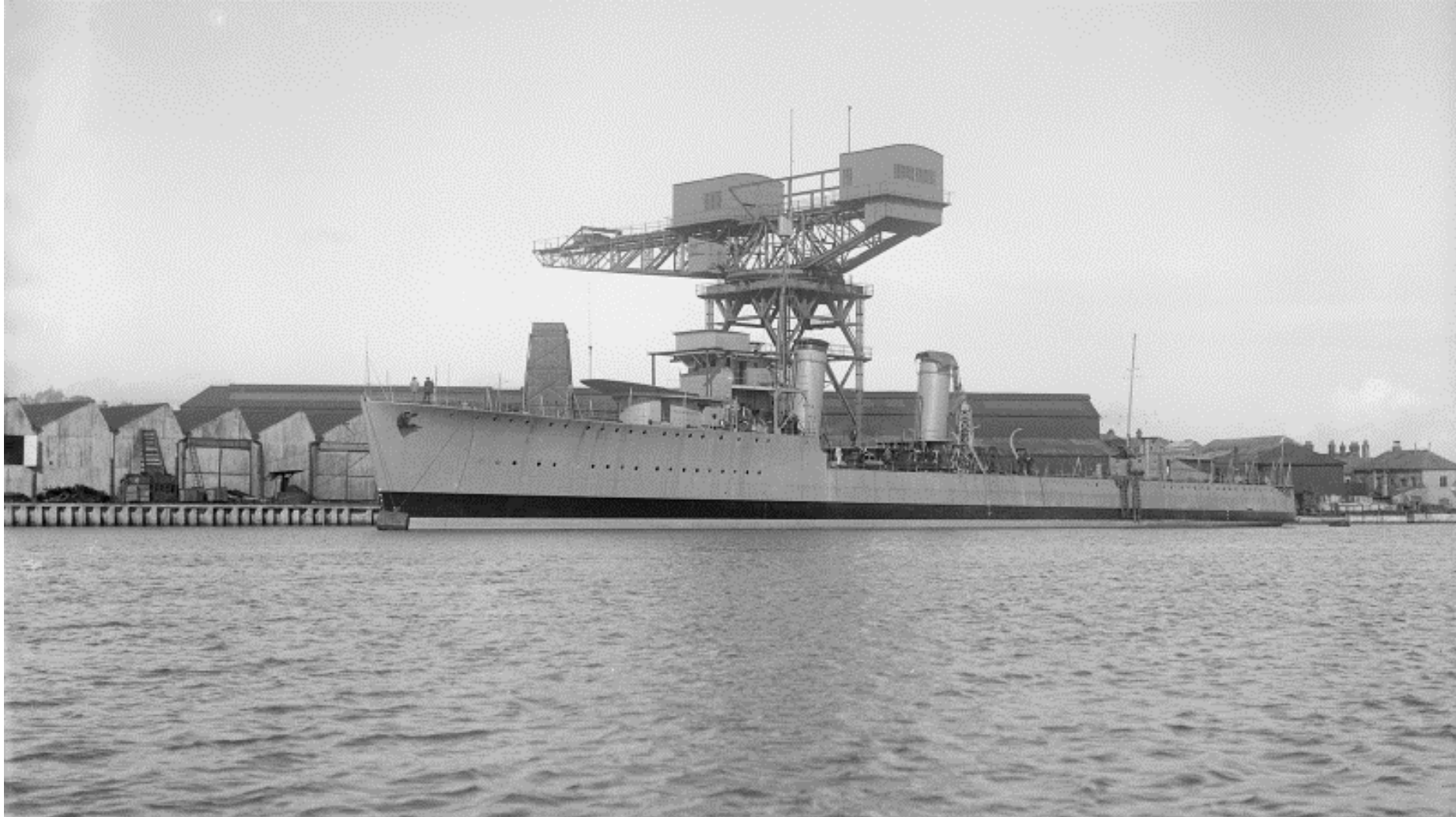
East Cowes Build Facility



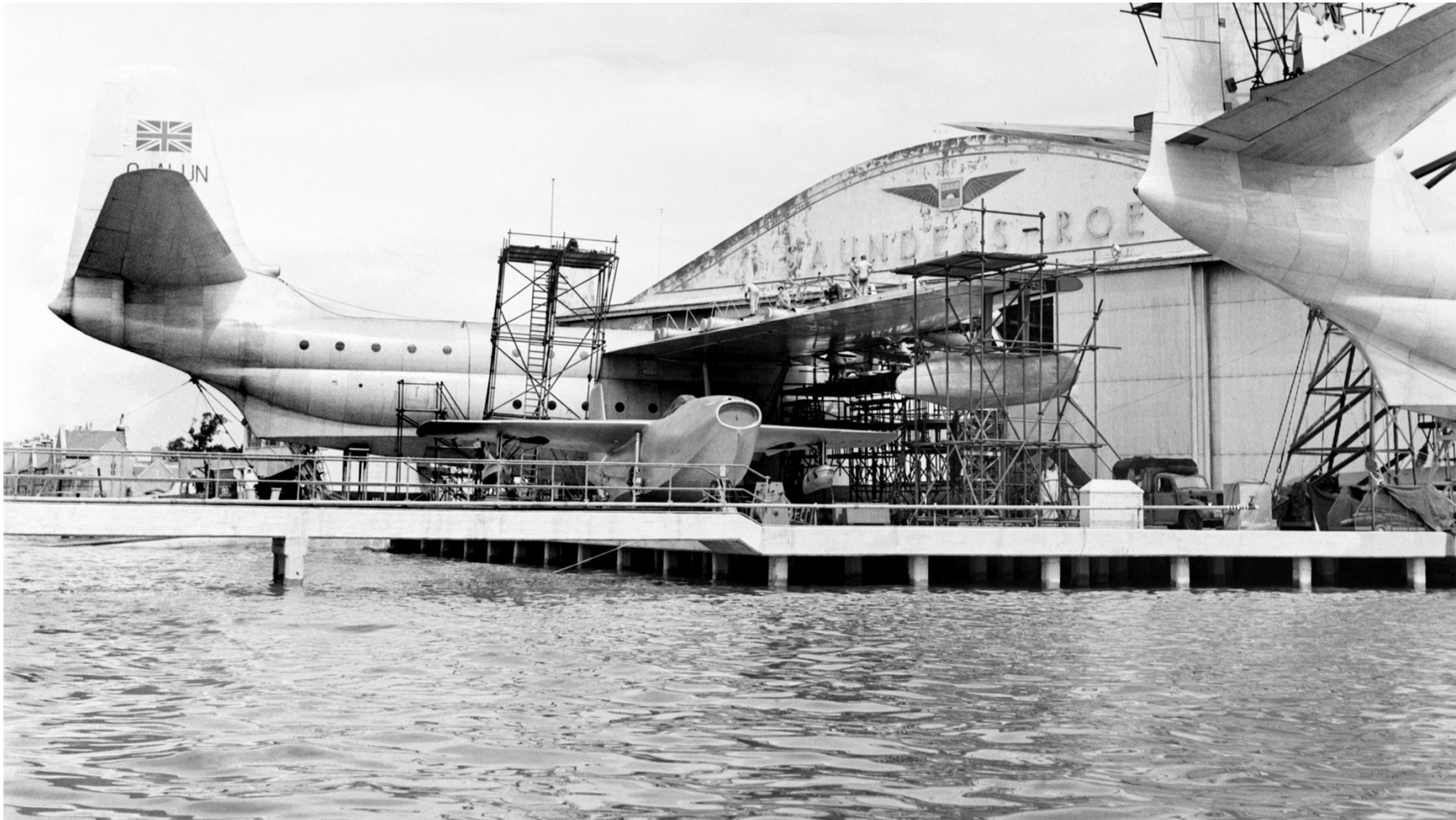
The beginnings WSC – MYS Shemara



Isle of Wight Shipbuilding Heritage



Venture Quays History



Venture Quays History



First Newbuild - Red Jet 6



Thames Clipper (x3 + 3)



Group Business Units



Maritime Safety and Security



Maritime Territory
Administration



Maritime Transport and Mobility



Transoceanic yachts

02

Export Focused Shipbuilding

Competitiveness in the global market – repetition

Finance – ECAs, Banking System

Productivity

Sustainability

Export Experience



Competitivity in the global market



Finance

- ECA (eg UKEF)
- Banking System
 - * Specialised
 - * Responsive
 - * Dynamic



Les Sables d'Olonne



Philippines

Productivity



Sustainability

- Careful Management
 - = Skills
 - = Resources
- Orders then shipyards
- Continued, sustained growth every year for 35 years
- Environmental
 - = Recycling
 - = Lower CO2 emissions



Discussion

